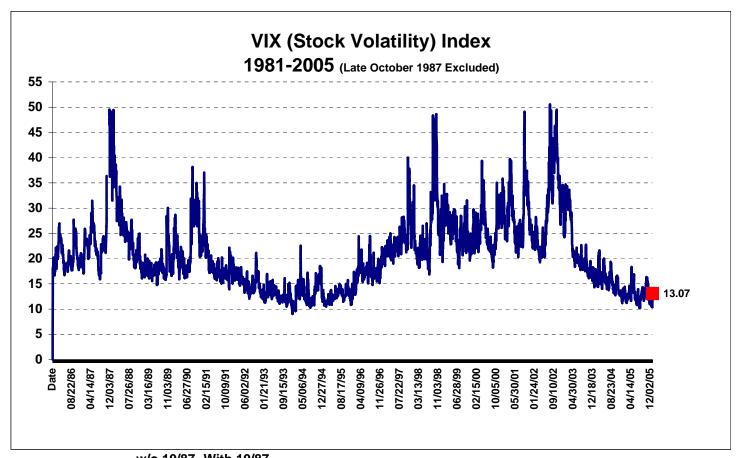


Current GDP (QoQ Annual )	\$	(billions) 13,209.70	%	GDP 2.9%	<b>Range - Low</b> -7.9% (1980)	Average 3.4%	<b>High</b> 16.3% (1978)	1 SD 3.70%
Corporate Profits	φ \$	1,618.60		12.3%	6.0% (1982)	9.1%	13.0% (1976)	1.47%
After tax Profits		1,349.00		10.2%	3.1% (1986)	5.6%	7.6% (1978)	1.47 /0
S&P Earnings (trailing Yr)	-	579.58		4.4%	01170 (1000)	0.070	, (,	
S&P Earnings (current qtr)		700.25		5.3%				
Wages and salaries	\$	6,142.40		46.5%	36.6% (1993)	40.1%	42.9% (1959)	1.39%
WACC		8.6%			ROE on Book	22.9%		
WAC Equity		10.1%			Current P/E	14.5		4.00/
WAC Debt		3.7%			Dividend Yield	1.8%		1.8%
Debt to Capital Price/EBITDA		26% 8.3			Share Repurchase Payout ratio	2.3% 31.5%		(SPX)
Price/Book		2.8			Trailing PE	17.3		
Fixed Income					······································			
10 Yr Government		4.6%			Fed funds		90 Day Eu	ro\$ Yields
10Y Volatility		4.5%			Today	5.25%	Current	5.4%
10 Yr TIPS		2.3%			1 mth	5.29%	3 mo	5.3%
10 Yr A Corporate		5.7%			2 mth	5.31%	6 mo	5.1%
10 Yr BBB Corporate		6.3%			3 mth	5.33%	9 mo	4.9%
00 V 0		4.007			4 mth	5.34%	12 mo	4.8%
20 Yr Government		4.8%			5 mth	5.33%	18 mo	4.7%
20 Yr AA Corporate 30 Yr Government		5.8% 4.7%			6 mth 7 mth	5.32% 5.32%	24 mo	4.7%
30 Yr A Corporate		5.9%			8 mth	5.32 % 5.31%		
30 Yr TIPS		2.1%			9 mth	5.30%		
LT Bond Volatility		6.8%			10 mth	5.29%		
		5.570			11 mth	5.28%		
Implied Inflation LT		2.4%			12 mth	5.27%		
Implied 10 Yr Inflation		2.0%						
Equity								
. ,		P/E Ratio		EPS	Gre	owth Estima	tes	
Trailing Year		18.5		2.76	LT (5 Y	ear) growth	11.5%	
Current Quarter		14.7	-	3.24		Next Year	9.6%	9.6%
Next Quarter		14.0		3.40		Years 2-5	11.9%	11.9%
This Year		14.5		3.25		Years 5-10	-7.2%	-2.3%
Next Year		13.6	\$	3.57	- Fun	<b>Years 11+</b> m Nom GDP		8.3%
Dividend Yield Share repurchase Yield		1.8% 2.3%			From Share	6.1% 2.1%	6.1% 2.1%	
Payout ratio (Bloomberg)		2.3 <i>%</i> 31%			FIOIII Share	Repuiciase	Gross	After Tax
LT (5 Year) growth		11.5%	\$	5.60	Implied % of GDF	at 5th Year		15.1%
` , ,	Ne	t Profit		oss Profi	•	RE Cap Rate		, .
Needed return		8.5%		8.5%		REIT cap Ra		
Begin P/E (next year)		13.6		13.6		REIT Div	4.1%	
Earnings Yield		7.3%		7.3%	10 Yr Rtns	Current	Historic	
Begin Div Yield		1.8%		1.8%	Exp. 10 Yr Geo Rtn	8.5%	8.5%	
Likely 10 Yr earnings growth		1.7%		4.4%	Volatility (VIX)	13.1%	21.0%	
Allowable end P/E (11th Yr)		24.9		17.3	Exp 10 Yr. Arith Rtn	9.3%	10.5%	
Current Price Book		2.8		2.8	Exp. 10 Yr Bond Rtn	4.5%	4.5%	
Imp Next Year ROE on Book		20.3%		20.3%	10 Yr Bnd Volatility	4.5%	6.0%	
Implied Future Earnings Yield		4.0%		5.8%	70-30 return	8.3% 9.6%	9.1% 14.6%	
Implied Future Earnings field Implied Dividend		4.0% 1.3%		5.8% 1.8%	70-30 SD (.3 Cor) 70-30 Geo Rtn	9.6% 7.9%	8.1%	
LT Return (6.5% + Inf)		9.5%		8.9%	Real return	7.9 <i>%</i> 5.5%	5.7%	
Assumed LT Real GDP		3.1%		3.0%	itodi i otdi ii	J.J /0	3.1 /0	
Implied ending Price/Book		3.0		1.8	Assumed 10 y	r Real GDP	3.1%	
Implied ROE on Book		12.1%		10.4%				

## **FACTORS**

Recovery Continues at Moderate Pace GDP Real Growth QOQ (annualized)	2.90% MOM	YOY	Apr-02			
Leading Economic Indicators (% change) ISM Manufacturing ISM Non-manufacturing	-0.2% 54.5 57.0	0.4%	-18.8% 53.9	<i>High</i> 57.5 (12/99) 62.1 (10/97)		Low 43.2 (3/01) 40.5 (10/01)
Inflation Stays Under Control Inflation QOQ (annualized)	3.30%					
Consumer Spending Remains Healthy Consumer Spending QOQ (annualized)	2.60%					
Real Consumer Spending (annualized) University of Michigan Survey	-0.70% 84.4	Apr-02 93		High 107.3 (6/99	Avg 9 92.6	Low 65.5 (12/90)
Tech and Telecom Do Not Drive Recovery S&P 1500 since 4/30/02 NASDAQ 100 since 4/30/02 NASDAQ Telecom since 4/30/02 NASDAQ Computer since 4/30/02	24.3% 27.6% 46.5% 22.9%					
Emerging Markets strong, Japan weak, Europe m EAFE returns since 4/30/02 Europe Asia Japan since 4/30/02	oderate 60.70% 85.80% 81.22% 66.42%					
Emerging Markets since 4/30/02	116.78%					
Corporate Spreads Narrow 10 Year A over Government on 4/30/02 Current 10 Year A over Government	Spread 1.60% 1.18%	2.	High .18% (1/01		Low 0.67% (8/97	·)
30 Year A over Government on 4/30/02 Current 30 Yr A over Government	1.88% 1.17%	3.3	High 33% (10/82	Average 1.49%	Low 3.64% (5/84	)
10 Year BBB over A on 4/30/02 Current 10 Year BBB over A	0.80% 0.57%	1.	High .13% (1/02	Average 0.57%	Low 1.16% (11/9 <sup>-</sup>	7)
Fed Policy Expected to be Benign Expected 12 month tightening on 4/30/02 Current expected 12 month tightening	0.75% 0.02%	Current E 1.75% 5.25%	Expected L 2.50% 5.27%	evel		
US \$ Moderate Weakness against Euro and Pound Japan (\$ % change since 4/30/02) UK Euro	d 116.4 1.90 1.27	\$ vs currenc -9.4% -23.2% -29.3%	ру			
US Productivity Continues at 2% - 2.5% or above Nonfarm Productivity Increase QOQ Nonfarm Productivity Increase YOY	1.6% 2.5%		High 9.9% (6/83) .3% (9/83	Average 1.7% 1.6%	Low -5.0% (3/93 -2.2% (3/82	•



	W/O 1U/8/	with 10/8/
Average Volatility	21.3	21.6
St. Deviation	7.1	8.3
Minimum	9.1	9.1
Maximum	50.1	150

